IrrigationShow and Education Week

Nov. 27-Dec. 1, 2023 Trade Show | Nov. 29-30

San Antonio, Texas Henry B. González Convention Center

EXHIBITOR PROSPECTUS

Learn more at irrigationshow.org.











STAND OUT IN THE LONE STAR STATE

GET INCREASED ROI

It's the largest irrigation exhibition in the world.

Be part of the ultimate resource for irrigation systems, products and services — the 2023 Irrigation Show and Education Week. **The show attracts nearly 4,000 irrigation professionals.**

- See innovative products and smart solutions.
- Find new suppliers.
- Get a first look at new technologies.
- Learn about current business trends and irrigation best practices.
- Network with industry leaders.

Attendees include manufacturers, distributors, dealers, contractors, consultants, growers and more. Customers come to you for two jam-packed days of closing sales and growing your business.

NEW PRODUCT CONTEST

Feature your company as an innovator.

The Irrigation Show's new product contest showcases cutting-edge technologies and product innovations introduced within the past year. **Open exclusively to exhibitors**, the contest is a unique opportunity to

- reach attendees at the most popular area on the show floor.
- promote new products and services.
- enhance your company's reputation for innovation.

Winners in each category will receive free publicity, logo artwork for company marketing, and recognition at the show and on the Irrigation Show website.

Go to irrigation.org/newproductcontest for new product contest eligibility rules and past winners.





The 2023 Irrigation Show and Education Week is a program of the Irrigation Association, a not-for-profit 501(c)(6) organization dedicated to promoting efficient irrigation. Unlike for-profit trade shows, revenue from the Irrigation Show supports IA initiatives to benefit its members and the irrigation industry through advocacy and professional development.

Reserve Your Booth Online

For questions, contact **Janie Hakim**, senior membership and exhibit sales manager, at janiehakim@irrigation.org or 703.817.6098.

ATTENDEE PROFILE



53%

RETURNING ATTENDEES

47%

FIRST-TIME ATTENDEES

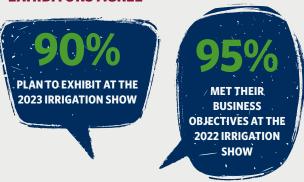
LANDSCAPE

29%

AGRICULTURE*



EXHIBITORS AGREE





SHOW ATTENDEES AGREE

94% met with current suppliers

89% learned about new products/technology

89% get a good perspective on the state of the industry

86% exposed to new ideas that can be applied to their jobs

86% visited exhibitor websites based on info from the show



EXHIBITORS RELY ON THE IRRIGATION SHOW FOR

86% **REACHING NEW**

CUSTOMERS

86% **INCREASING VISIBILITY IN THE INDUSTRY** **WITH CURRENT**

CUSTOMERS

Excerpts from the December 2022 Irrigation Show data, the 2022 Exhibitor Advisory Committee survey of 49 participating companies, and the January 2023 show survey responses completed by 14% of show attendees.

^{*} Only includes attendees who listed agriculture as their primary business focus

TIME FOR A REAL TEXAS SHINDIG.

Welcome to San Antonio!

You heard it here first, y'all — the irrigation industry is heading to San Antonio for the 2023 Irrigation Show and Education Week! Also known as Alamo City, this southern jewel is rich in culture, history and attractions. Are you an outdoor lover at heart? Try an excursion to one of many impressive natural wonders. Interested in tasting one-of-a-kind cuisine? Explore one of their James Beard Foundation-approved restaurants. Get ready to check off your travel bucket list — San Antonio here we come!

TOP ATTRACTIONS

- San Antonio River Walk
- Natural Bridge Caverns
- The Alamo
- Japanese Tea Garden
- Mission San Jose
- San Antonio Missions National Historical Park

64°F

DAYTIME HIGH
IN DECEMBER



41°F

DAYTIME LOW
IN DECEMBER

For more information on San Antonio, go to visitsanantonio.com.



THE EXHIBITOR PACKAGE:

THE WHOLE KIT & CABOOLE







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Booth Inclusions <

- three FREE registrations for each 10' × 10' booth space
- standard exhibitor profile powered by Map Your Show:*
 - access to online leads
- company brands
- contact information
- social media icons
- company logo
- website
- product categories
- booth number
- company description
- FREE attendee email list for pre- and post-show marketing
- 50 FREE expo-only coupon codes to distribute to your customers
- PROMINENT sponsorship opportunities
- FREE marketing toolkit with suggestions and samples to promote your presence at the show
- FREE company listing on the online show floor map
- FREE company and product category listing on the website and official show app
- * Enhanced exhibitor profile requires an additional fee and includes access to online leads, product gallery with images and video, marketing collateral, etc.

Exhibitor Fees

IA member†\$2,540 (per 10' × 10' space)Nonmember*\$2,540 (per 10' × 10' space) PLUS
\$3,185 (membership dues)Corner booth feeAdd \$125 per corner

- † IA membership dues must be paid through December 2023, or a membership application must be submitted with the booth application. Platinum members receive an additional 5% discount off their booth.
- * IA membership dues are required to exhibit. The dues above are for the manufacturer membership category. Please contact the IA for other member categories.

IRRIGATION TECH STARTUP BOOTH PACKAGE

Are you an irrigation tech startup looking for additional exposure and branding? Join **Innovation Row** and receive a discounted booth package for \$1,450. Limited to 10 companies, applicants must have been in business less than five years and be new to the Irrigation Show.

Reserve Your Booth Online

View Floor Plan



EXHIBITOR SCHEDULE

subject to change

Exhibitor Registration & Move-In Dates

 Monday, Nov. 27
 8:00 a.m.-6:00 p.m.

 Tuesday, Nov. 28
 8:00 a.m.-6:00 p.m.

 Wednesday, Nov. 29
 7:00 a.m.-8:00 a.m.*

Exhibit Dates & Hours

Wednesday, Nov. 29 10:00 a.m.-5:00 p.m. **Thursday, Nov. 30** 10:00 a.m.-3:30 p.m.

Exhibit Move-Out Dates[†]

Thursday, Nov. 30 3:00 p.m.-9:00 p.m.

Friday, Dec. 1 8:00 a.m.-1:00 p.m.



- * Exhibitor setup must be completed by 8:00 a.m. Wednesday, Nov. 29.
- † No portion of any exhibit may be dismantled and/or removed before 3:00 p.m. Thursday, Nov. 30. Early tear-down and dismantling is prohibited, and failure to observe this rule may result in a fine of \$1,000.

THANKS TO OUR 2022 EXHIBITORS.

Add your name in 2023 and partner with the irrigation industry.

7Sense Agritech Accu-Grow LLC Action Machining Inc. **Advanced Drainage Systems**

Agri-Inject

Alliance Outdoor Lighting

American Lighting

Amiad Water Systems

Andros

Antelco, Dawn & Hendrickson Bros.

Apollo Valves

Applied Engineering Products

AquaCheck USA

AquaFuse by CMF Global Inc.

Aqualine Inc.

Armada Technologies

Association of Outdoor Lighting

Professionals

AXEON Water Technologies

Aytok Filtre Sist. Plast. Mak. Dış.

Tic. Ltd. Şti. B.A. Fischer Sales Co.

BarbSaver

Barrett Engineered Pumps

Blackburn Mfg. Co.

Brilliance

Business Resources One

busybusy Mobile Time & Equipment

California Landscape Contractors

Association

Center for Irrigation Technology

ClaroLux Landscape Lighting

Conleys Greehouse Mfg. and Sales

Cornell Pump Company

Corona Lighting Inc.

Cresline Plastic Pipe Co. Inc.

Damla Plast Extrusion

Danner Manufacturing Inc.

Davey Water Products

Davis Instruments

DENSO International America

DIG Corporation

Dragon-Line LLC

Dura Plastic Products LLC

Dynamax Inc.

Effebi US

Elite Service Systems

Environmental Protection Industries

Co. Inc.

Epic Plastics

Erhas Irrigation Systems

Everydrop Technologies

Ewing Irrigation

E-Z Weld

EZ-FLO Injection Systems

FarmHQ by CODA Farm Technologies

FB Balzanelli Usa Inc.

FEBCO - A Watts Brand

Flint & Walling

FLOMEC/Great Plains Industries

Focus Industries Inc.

Fresno Valves & Castings Inc.

Fuji Electric

Full Coverage Irrigation

Gheen Irrigation Works Inc.

Ground Cover Industries Inc.

Gulf Agriculture

GWF USA Inc

H2Owize

HARCO Fittings

Harris Publishing Hastings Irrigation Pipe Co.

Headwater Engineered Systems Heritage Landscape Supply Group

HindSite Software

Hinkley

Hit Products Corporation

Horizon Distributors

HSTI Hydrascout

H-Tec Inc.

Hubbell

Hunter/FX Luminaire

HydroPoint

Hydro-Rain

IAPMO R&T

Illumicare Group Limited

Imperial Sprinkler Supply

In Deep Irrigation LLC

IPEX USA

Irrigation & Lighting/Irrigation Today

Irrigation Components International Irrigation Innovation Consortium

Irrigation Technology Program

Irrigation Training & Research Center

Irrigazette

IRRIOT AB

Irrivision Technologies

Irrometer Company Inc.

JCM Industries Inc.

JM Eagle

INTech

Kasco Marine

Keller America Inc

Kichler Lighting King Innovation

KJ Ketterling Enterprises LLC

K-Rain Manufacturing

Kroy Industries Inc.

KZValve

L.H. Dottie Company

Lake Company

Land F/X

LandScan

Landscape Products Inc.

Leemco Inc.

Lindsay Corporation

Lite the Nite Landscape/Solera

Solar Lighting

Master Gardner Company

Matco-Norca

Maximum H2O

Mazzei Injector Company LLC

McCrometer Inc.

Meras Water Solutions

Midland Industries

MiniTrencher Moleaer

Morrill Industries Inc./ITC Dosing

Motorola/Mottech Water Solutions

Munro

Murray Corporation

NDS

Nebraska Irrigation

Nelson Irrigation Corporation

Neptune

Netafim

No-Digg Manufacturing

Oatey

OptConnect

Orival Water Filters

Paige Electric

Permaloc

Plott Inc

PM Group - Lay Flat Hose

Ponaflex Hose Manufacturing Inc.

Pro Products

Protiv

Rachio

Radiocrafts AS

Rain Bird Corporation

Ranch Systems Inc

Regency Wire & Cable Responsive Drip Irrigation LLC

Rivulis Irrigation

Roth North America

Rubicon Water

Sand Media Services

Saxon Irrigation Solutions

Sentek - Galcon

ServiceTitan Shine On Lighting

SiteOne Landscape Supply

Smart Rain

SNF

Soileau Industries

Sollos Landscape Spears Manufacturing Company

Spectrum Technologies

Spherag

SRW Products

StrongBox

Sunbelt Rentals

Sun-Flow Inc. Sunstream Irrigation

Superior

Sure-Flo Fittings

T&C Mfg. & Operating Inc.

Teco Irrigation USA **Tempo Communications**

The Toro Company

Titan Environmental USA Travis Pattern & Foundry

TriBus LLC Tsurumi Pump

Tucor Inc.

Underhill International

Universal Sales

Utility Plastics Valley Fab Corp

Valley Irrigation

Vego Garden

Vista Professional Outdoor Lighting Vu-Flow Filters LLC

W4 Westcoast Water Works

Wade Rain

Waterman Valve LLC

Watertronics

Weathermatic

Weld-On Adhesives Inc. Westlake Pipe and Fittings

WiseConn **XCAD USA**

Yardney Water Filtration Systems Yuzuak Sprinklers And Travellers Zurn Wilkins

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Brochure updated 2/9/23