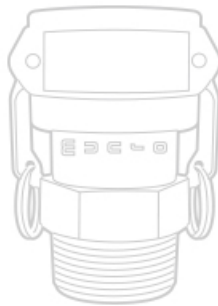
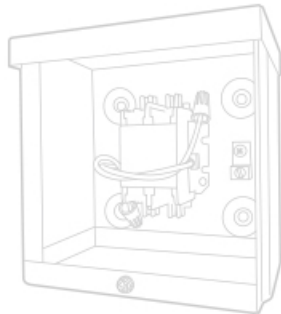
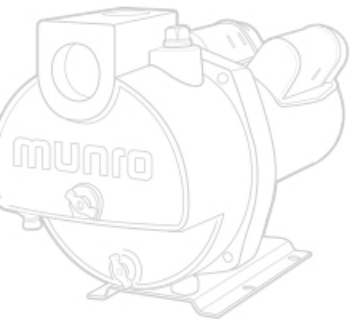
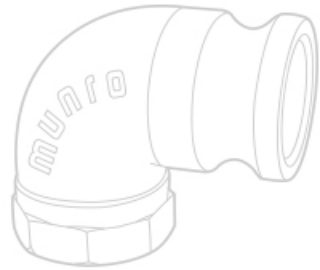
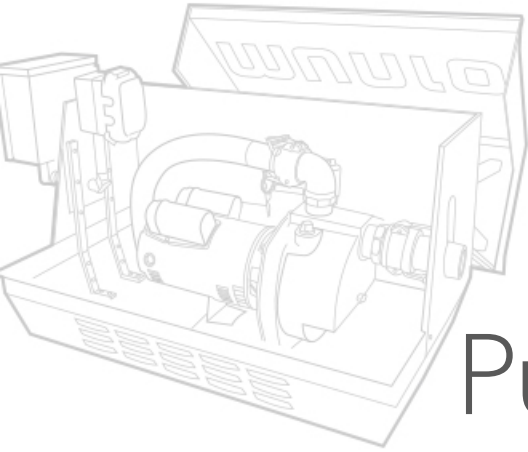


# MUNRO

## Pump station retrofits

What, Why, and When



# We'll discuss...

- WHAT is a retrofit
- WHY might you want to consider retrofitting
- WHEN might a retrofit make sense... and when it doesn't

# What is a retrofit?

- Not one size fits all...
  - Updating existing equipment
  - Replacing broken or undersized components
  - Replacing the controls
  - Mostly new components
  - All new components built to align with existing plumbing and fixturing

# What is a retrofit?

So, it could be...

Almost anything other than a brand new pump station that does not utilize existing plumbing

# What is a retrofit?

- Things to consider
  - Age of the station
  - Condition of the station
  - Structural soundness
  - Mechanical soundness
  - Properly maintained
  - Is expansion needed now... or in the future
  - Could water or energy efficiency be improved?
  - Integration with irrigation management system

# Why consider a retrofit?

- Use the existing infrastructure
  - Cost considerations
  - Avoid site damage
  - New approvals
  - Environmental considerations

# Why consider a retrofit?

- Cost considerations
  - Changing the infrastructure can be cost prohibitive.
    - Engineering fees
    - New Buildings
  - Retrofitting allows savings on any components that can still be utilized

# Why consider a retrofit?

- Avoid site damage
  - Changing the infrastructure can cause harm to established vegetation.
    - Removing old growth trees
    - Moving transformers
    - Extended heavy equipment use
  - Retrofits may mean less disruption



# Why consider a retrofit?

- New approvals
  - Changing the infrastructure may require engineering approval
    - Engineered sump designs
    - Electrical designs
    - Civil Designs
  - Retrofits may not require new approvals

# Why consider a retrofit?

- Environmental considerations
  - Retrofits may be environmentally friendly
  - We're good stewards of resources when we reuse functional equipment – utilizing motors, controls, piping, etc.
  - Minimize scrap waste, motors, e-waist etc.

# When might a retrofit make sense?

- Older pump stations may not utilize current technology.
  - VFDs and new pump product designs lead to higher efficiency.
  - US motor efficiency standards have changed and all new motors are required to meet the minimum DOE standards.
  - Pump efficiency rules have also changed and certain pump styles are now required to meet a minimum efficiency standards. (Horizontal centrifugal pumps).

# When might a retrofit make sense?

- Older pump stations may not utilize current technology.
  - Energy companies may offer upgrade rebates for VFD's and premium efficient motors.
  - Eliminating antiquated hydraulic control valves. Pressure sustaining, pressure reducing valves and solenoid valves.

# When might a retrofit make sense?

- New sensing devices.
  - Flow meter's with higher accuracy and lower flow range.
  - Pressure transducer's in place of pressure switches.

# When might a retrofit make sense?

- Upgrading to PLC's.
  - Ability to control the pump station with higher accuracy.
  - Reporting capabilities, flow, pressure trends.
  - Remote monitoring.

# When it makes sense...

## Example 1

Horizontal centrifugal station that  
is aging and has experienced  
loss of prime issues

# When it makes sense...

## Example 1

Consider retrofitting to vertical turbines



# When it makes sense...

## Example 2

Existing 5 hp pump station utilizing a pressure sustaining valve

# When it makes sense...

## Example 2

Consider retrofitting by adding a VFD

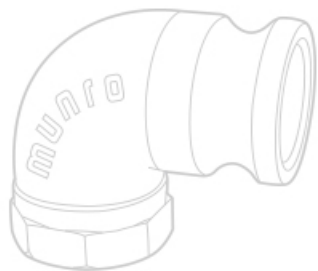
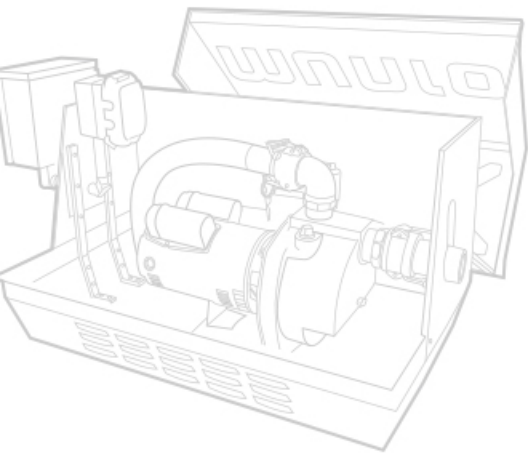
# When it doesn't make sense...

- New installation
- Structure failing or surrounding infrastructure not sound
- 3. New requirements for retrofit do not fit existing infrastructure.

# Wrap up...

- WHAT is a retrofit
- WHY might you want to consider retrofitting
- WHEN might a retrofit make sense... and when it doesn't

# MUNRO



Thank you!

